TUESDAY UPDATE | CONNECTED INFRASTRUCTURE

Ubiquiti: one connected platform, more ways to build the solution.

Ubiquiti brings networking, Wi-Fi, switching and video security into a unified experience. For Randmar resellers, that means a respected technology brand, an easier solution story and room to grow with every customer deployment.

2003	UNIFI	LOCAL	NOW
AN ENGINEERING-LED START	**ONE OPERATING EXPERIENCE**	**CONTROL WHERE IT MATTERS**	**AVAILABLE FROM RANDMAR**
Founded by wireless engineer Robert Pera.	Hardware and software designed to work together.	Protect keeps video and AI processing on site.	Seven active products are visible to customers today.

From a wireless idea to an integrated technology brand

Ubiquiti was founded in 2003 by Robert Pera, an electrical engineer with deep wireless experience. The company first made its name by expanding access to high-performance wireless connectivity. That engineering focus grew into UniFi: an integrated platform that combines purpose-built hardware, intuitive software and centralized management for modern sites.

What the platform does - and who it is for

- **Network:** cloud gateways, Wi-Fi access points and switches for offices, retail, hospitality, schools, warehouses and multi-site environments.
- **Protect:** cameras, doorbells and network video recorders for customers who want intelligent video security with local storage and secure remote access.
- **Access, Talk and Connect:** door access, communications and connected-building tools that extend the relationship beyond the network.
- **airMAX:** wireless broadband products for point-to-point and point-to-multipoint connectivity.

Why the products stand out

The quality story is not just a specification sheet. Ubiquiti designs the hardware, the operating environment and the management experience as one system. That gives installers a consistent deployment model and gives customers a clean, visual way to manage sites, users, devices and events. With UniFi Protect, recordings and AI processing stay local by design - an important point for customers who value control of their video data.

AVAILABLE NOW	Dream Machine Special Edition - gateway, controller, PoE switching and storage in one rack-mount system.
SWITCHING	Pro Max 16 PoE, UniFi 24-Port PoE and Flex 2.5G 8 for core, edge and multi-gig network builds.
VIDEO & DEPLOYMENT	Doorbell Lite, Camera Arm Mount and Professional Mounting System for practical installation and expansion.

Why Ubiquiti is a strong fit for Randmar

Ubiquiti adds a high-interest infrastructure brand to Randmar's portfolio and creates a natural path from a first product to a complete site. Resellers can begin with a gateway, switch or access point, then expand into faster switching, Wi-Fi, cameras, doorbells and accessories - supported by Canadian inventory and practical product guidance.

RANDMAR ANGLE	Ubiquiti fits how Randmar helps resellers grow: solve today's infrastructure need, then create a clear path to the next project. Initial inventory is received in Laval and active products are available for customers to discover and buy.

Sources: Ubiquiti investor relations and official UniFi documentation; Randmar live catalogue, receiving and customer-visibility records reviewed November 3, 2026. Product availability, compatibility and specifications can change; confirm current details before quoting.