BUSINESS NETWORKING

Ubiquiti UniFi: Three roles. One plan.

From the UDM-SE gateway and console to Pro Max PoE switching and a compact 2.5 GbE edge, these in-stock UniFi products give resellers a clear way to plan the next step in an existing UniFi environment.

UBIQUITI | UNIFI



UDM-SE Gateway / | Pro Max 16 PoE PoE switching | Flex 2.5G-8 Multi-gig edge

Randmar catalogue images; confirm approved assets before publication

THE CORE	POWERED EDGE	2.5 GbE	ONE PLATFORM
UDM-SE	**PRO MAX 16**	**FLEX 2.5G-8**	**UNIFI NETWORK**
Gateway + UniFi apps	180W PoE budget	Eight multi-gig ports	Check version first

Why this lineup, why now

A customer asking for Ubiquiti may need a gateway, more PoE switching, faster edge connections - or a staged combination. The UDM-SE can anchor a UniFi application environment; Pro Max 16 PoE handles a denser managed switch role; Flex 2.5G-8 adds eight 2.5 GbE ports in a compact form. Each has current Laval availability in Randmar's live catalog. That gives resellers a product-led starting point without pushing a one-size-fits-all bundle.

MAP THE ROLES	Plan gateway, core and edge roles before quoting a cart.
PLAN POWER	UDM-SE and Pro Max each budget 180W. They do not combine.
MATCH SPEEDS	Flex offers eight 2.5 GbE ports and a 10G combo uplink.
CHECK SOFTWARE	Check UniFi Network version and app/device compatibility.

ASK BEFORE YOU RECOMMEND

- Is the site already managed in UniFi Network? Which version?
- What are the WAN and switch uplink speeds?
- Which endpoints need PoE+ or PoE++ and how much total draw?
- Does the edge need eight 2.5 GbE ports, or a different port count?

Where it fits

SMB REFRESH	WIRELESS SITES	AV & SECURITY	2.5 GbE EDGE
Gateway, core and edge planning in phases.	PoE and uplink planning for compatible APs.	Check ports, power draw and link speed per device.	Connect supported multi-gig endpoints where useful.

Three signals make this a timely story

THREE STOCKED ROLES

Gateway, managed PoE switch and compact multi-gig switch.

A REAL UPGRADE PATH

Start with a bottleneck and expand only where the design calls for it.

QUALIFY BEFORE QUOTING

Platform, software version, port speed and PoE requirements matter.

RANDMAR ANGLE

Help the reseller design from the customer outward: verify the UniFi environment, identify the gateway and switch roles, map endpoints, then validate every uplink and power budget. Treat UDM-SE, Pro Max 16 PoE and Flex 2.5G-8 as options to fit the design - not an automatic bundle.

Sources: Ubiquiti official specs - UDM-SE https://techspecs.ui.com/unifi/cloud-gateways/udm-se ; Pro Max 16 PoE https://techspecs.ui.com/unifi/switching/usw-pro-max-16-poe ; Flex 2.5G-8 https://techspecs.ui.com/unifi/switching/usw-flex-2-5g-8 . Randmar MCP records reviewed before publication. Confirm compatibility and live stock; exact stock and reseller prices are internal.